

May 25, 1993

Mr. Douglas Grose
112 South Armenia Ave.
Tampa, Fl 33609

VIA: FACSIMILE MAIL
Fax#: 251-6723

Dear Mr. Grose:

Your secretary called me on Friday to give me the information on the rooms available for the first meeting of the F.A.P.I.A. She informed me that these dates may no longer be available. After talking with Chip, he suggested that we move the dates to July so that members would have more notice.

I called **The Marriot World Center** this morning and they have offered the following:

FOR THE DATES OF JULY 15 & 16
(Thursday through Friday)

\$99.00 as the rate for the rooms - staying Thursday night, Friday night would be optional.

\$150.00 as the rate of the Meeting room - per day

\$8.00 per person to cover the "*Continental Breakfast*"

\$5.00 per person for any "*Coffee Breaks*"

Cash Bar- Cocktail Party 6-8:00P.M. Thursday

If you need to speak with someone at the resort:

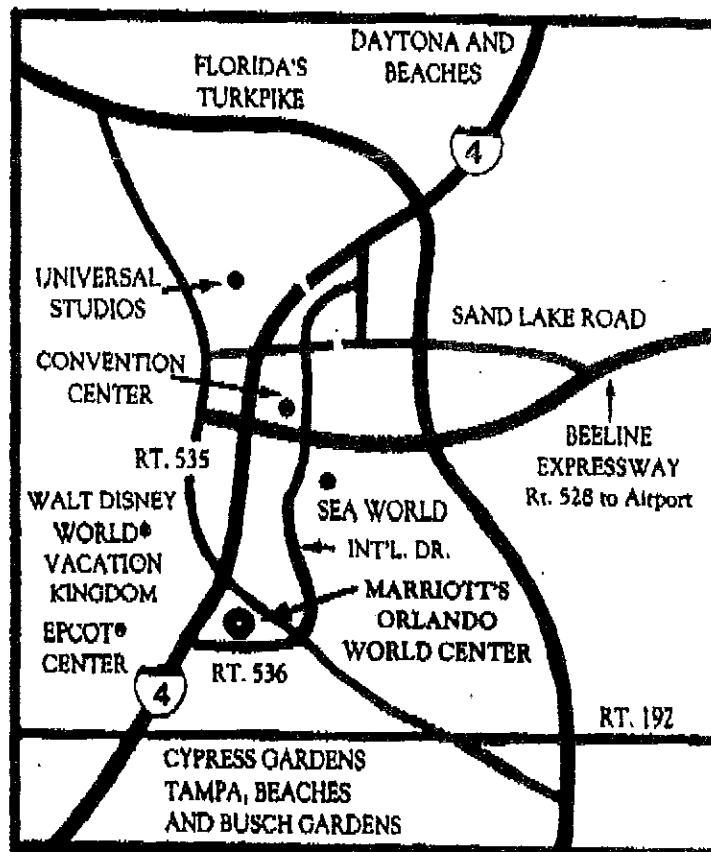
Cindy Summerlin or Kirk Scovill
can be reached at (407)238-8598

Chip will follow with you regarding confirmation.

Sincerely,
Carol Bowles

cc: Raymond Altieri, Jr.

Directions



**Easily Accessible From Interstate 4
Take Exit 26A then 536 East**

(Be sure to take exit 26A- exit 26B will take you to Epcot!)

Schedule

Thursday

6:00 - 9:00 p.m.

Registration/ Cocktail Party

Friday

8:30

Business Meeting; Election of Officers
Committee Assignments

10:00

Legislative Update-
Code of Ethics for Public Adjusters

10:45

Break

11:00

Actual Cash Value-
Getting the Most out of Florida's
Case Law & Statutes

11:30

Contracts-
Keeping Clients Happy While
Protecting Your Fee

Noon

Lunch

1:30

Examinations Under Oath, Proofs of
Loss & Cooperation Clauses

2:15

Appraisals-
Using Appraisals to your advantage

2:45

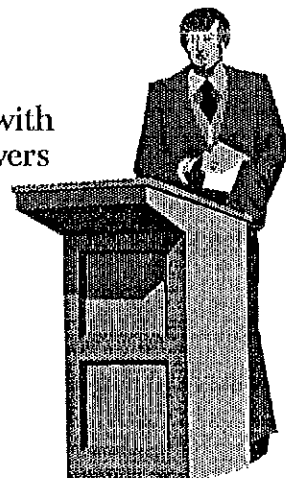
Break

3:00

Panel Discussion with
Questions & Answers

3:30

Good & Welfare



Invitation



**On July 29th and July 30th, 1993
The Florida Association of Public
Insurance Adjusters will hold their first
charter meeting and you are invited!**

Events are to take place at The Marriot World Center Resort and include, a Thursday Evening Cocktail Party from 6-9:00 p.m. Followed by a full day seminar on Friday Starting at 8:30 a.m. and finishing up around 3:30 p.m.

Room rates have been set at a reasonable \$99.00 for single or double occupancy with advance notice. You can register for your room by returning this invitation via facsimile mail to (813)229-3692 or by mail to the address shown below. If you choose to return your invitation by mail, please call (813) 229-1000 to confirm that you will or will not be attending. This is a very important meeting for us and we hope you will attend. The registration fee is \$50.00 per Public Adjuster. Checks should be made payable to The Florida Association of Public Insurance Adjusters.

Feel free to invite other members of your office, but be sure to have them register with us

YES

NO

YOUR NAME

Return To:
William F. Merlin, Jr.
1100 N. Florida Ave., #200
Tampa, FL 33602
ATTN: Carol

Fax to (813) 229-3692
or Phone(813) 229-1000 (ask for Carol)

Florida Association of Public Insurance Adjusters

2807 W. Busch Boulevard Suite 202 Tampa, FL 33618 1-800-248-2353 fax (813)935-5480

March 03, 1993

Exhibit 2

Hyde & Associates Consultants Inc.
Robert Joseph Hyde
12573 New Brittany Blvd.
Fort Myers, FL 33907-3625

Dear Mr. Robert Hyde:

For those of you who do not know me, I am a Florida licensed Public Adjuster. Hurricane Andrew has brought our profession into the forefront with the Florida State Insurance Department. I am sure many, if not all of you, are aware of the numerous negative publications made against our profession since the strike of Andrew by various insurance department and insurance company officials here in Florida.

We most recently were advised of a bill being proposed by Florida State Senator Siegal of Orlando, which will take away our right to adjust claims for our clients. I enclose a copy of this bill.

The Insurance Company lobby in the State of Florida is very strong. This kind of bill proposal could allow this lobby to make a major push to eliminate our profession in Florida.

In December, I and a local attorney testified before the Florida Insurance Commissioner's Staff regarding changes to our Licensing and Ethics Regulations. These regulations have little understanding of our role helping consumers and seem determined to limit our ability to obtain business and fully adjust losses.

Because of these recent developments, many of our fellow public adjusters have initiated a statewide organization of Public Adjusters, similar to the National Association of Public Adjusters (N.A.P.I.A.). We are looking for your interest, involvement, and support. We will have to protect our right to do business. No one else will.

We need to meet as soon as possible. Any help offered, will be needed and accepted. You should know that the N.A.P.I.A. has hired Attorney/Lobbyists to support our position on the proposed bill. We are instructed by the N.A.P.I.A. to lay low with regard to voicing individual interests with Tallahassee. It was advised, however, that any political connections one might have should be advised of the problem so they may also show their support.

Please complete and return the enclosed survey as soon as possible. We are planning to have our Organizational Meeting this Spring. And, if you have any questions, please call me.

Sincerely,
Raymond A. Altieri, Jr.